

COMPANY NAME: CLAY PIGEON SHOOTING ASSOCIATION LTD

FIN: 63334

Dear Richard,

On behalf of your Ford Business Manager, Leigh Moore, please find below your updated Ford Fleet Terms agreement with Ford Motor Company.

At Ford, we are committed to supporting your transition to a more sustainable fleet. As part of this commitment, we are pleased to announce an enhancement to your fleet terms for e-Transit Courier, effective 23rd June 2025.

The e-Transit Courier combines innovation, performance, and zero-emission driving, making it an ideal choice for organisations seeking to reduce their carbon footprint without compromising on capability or cost-efficiency.

Leigh’s details are lmoor214@ford.com 07860 914157

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Commencement Date :01-Jan-2025 Expiry Date :31-Dec-2025				Support		Payee	Free Premium Paint	Other	
Model	Exclusions	Start Date	End Date	Base	Options			Amount	Description
TOURNEO COURIER		01-Jan-2025	31-Dec-2025	2.0%	3.0%	Dealer	Y		
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
TOURNEO CUSTOM INC PHEV		01-Jan-2025	31-Dec-2025	7.0%	8.0%	Dealer	Y		
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			

E- TOURNEO CUSTOM		01- Jan- 2025	31- Dec- 2025	12.0%	13.0%	Dealer	Y		
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
TRANSIT CONNECT		01- Jan- 2025	31- Dec- 2025	9.0%	10.0%	Dealer			
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
ALL NEW TRANSIT CONNECT SWB FLEXCAB/VAN 1.5L PHEV		01- Jan- 2025	31- Dec- 2025	9.0%	10.0%	Dealer			
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
ALL NEW TRANSIT CONNECT LWB FLEXCAB/VAN 1.5L PHEV		01- Jan- 2025	31- Dec- 2025	4.0%	5.0%	Dealer			
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
ALL NEW E- TRANSIT COURIER		01- Jan- 2025	22- Jun- 2025	9.0%	10.0%	Dealer		100%	SPEED LIMITER
		23- Jun- 2025	31- Dec- 2025	14.0%	15.0%				
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
TRANSIT COURIER		01- Jan- 2025	31- Dec- 2025	4.0%	5.0%	Dealer		100.0%	SPEED LIMITER
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			

E-TRANSIT CUSTOM INC KOMBI & STANDARD RANGE	260 L1, Sport	01- Jan- 2025	31- Dec- 2025	13.0%	14.0%	Dealer		100%	SPEED LIMITER
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
TRANSIT CUSTOM	260 L1, Sport	01- Jan- 2025	31- Dec- 2025	14.5%	15.5%	Dealer		100%	SPEED LIMITER
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
TRANSIT CUSTOM PHEV	260 L1, Sport	01- Jan- 2025	31- Dec- 2025	15.0%	16.0%	Dealer		100%	SPEED LIMITER
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
TRANSIT CUSTOM CAMPER		01- Jan- 2025	31- Dec- 2025	0.0%	0.0%	Dealer			
ALL-NEW RANGER		01- Jan- 2025	26- Jan- 2025	5.0%	6.0%	Dealer	Y		
		27- Jan- 2025	05- Apr- 2025	8.0%	9.0%				
		06- Apr- 2025	31- Dec- 2025	5.0%	6.0%				
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
ALL-NEW RANGER 2.3 PHEV 6.2 E	3.0 DSL 6.2 E	01- Jan- 2025	31- Dec- 2025	4.0%	5.0%	Dealer	Y		
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			

RANGER RAPTOR		01- Jan- 2025	31- Dec- 2025	5.0%	6.0%	Dealer	Y		
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
ALL-NEW TOURNEO CONNECT		01- Jan- 2025	31- Dec- 2025	9.0%	10.0%	Dealer	Y		
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
ALL-NEW TOURNEO CONNECT 1.5L PHEV		01- Jan- 2025	31- Dec- 2025	6.0%	7.0%	Dealer	Y		
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
ALL- ELECTRIC CAPRI		01- Jan- 2025	31- Mar- 2025	23.0%	24.0%	Dealer	Y		
		01- Apr- 2025	31- Dec- 2025	25.0%	26.0%				
		01- Jan- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
ALL- ELECTRIC EXPLORER		01- Jan- 2025	31- Mar- 2025	21.0%	22.0%	Dealer	Y		
		01- Apr- 2025	31- Dec- 2025	23.0%	24.0%				
		01- Jan-- 2025	31- Dec- 2025	1.0%		Purchasing Customer			
FOCUS	ST	01- Jan- 2025	31- Dec- 2025	24.0%	25.0%	Dealer	Y		

		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
KUGA MCA 2.5L PHEV 6.2 EU		01-Jan-2025	05-Mar-2025	24.0%	25.0%	Dealer	Y		
		06-Mar-2025	31-Dec-2025	27.5%	28.5%		Y		
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
KUGA		01-Jan-2025	31-Dec-2025	22.0%	23.0%	Dealer	Y		
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
MUSTANG MACH-E SELECT		01-Jan-2025	31-Dec-2025	21.0%	22.0%	Dealer	Y		
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
MUSTANG MACH-E GT		01-Jan-2025	31-Dec-2025	21.0%	22.0%	Dealer	Y		
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
MUSTANG MACH-E PREMIUM		01-Jan-2025	31-Dec-2025	23.0%	24.0%	Dealer	Y		
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
PUMA	ST	01-Jan-2025	31-Dec-2025	20.0%	21.0%	Dealer	Y		

		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
PUMA GEN-E		01-Jan-2025	05-Mar-2025	11.5%	12.5%	Dealer	Y		
		06-Mar-2025	31-Dec-2025	20.0%	21.0%				
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
E-TRANSIT INC CHASSIS, STANDARD & EXTENDED RANGE		01-Jan-2025	31-Dec-2025	14.0%	15.0%	Dealer		100%	SPEED LIMITER
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			
TRANSIT INC CHASSIS & MINIBUS		01-Jan-2025	31-Dec-2025	21.0%	22.0%	Dealer		100%	SPEED LIMITER
		01-Jan-2025	31-Dec-2025	1.0%		Purchasing Customer			

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Model	Vehicle Dates		Extended Warranty		
	Start Date	End Date	Plan	Start Date	End Date
ALL-NEW RANGER	27-Jan-2025	05-Apr-2025	4yr/100,000 mils UG on 3yr base	27-Jan-2025	05-Apr-2025
ALL-NEW RANGER~3.0 DSL 6.2 E	27-Jan-2025	05-Apr-2025	4yr/100,000 mils UG on 3yr base	27-Jan-2025	05-Apr-2025

Discounted Options

Any support that is given on options does not apply to Premium Colour.

Body Colour: Where terms specify 100% off Premium Colour the full value of the chosen Premium Colour will be discounted/rebated. For Exclusive Colours, where the price is more than Premium Colour, an amount equivalent to the Premium Colour will be discounted/rebated. Any support that is given on Premium Colour does not apply to SVO Colours.

Exclusions apply to all model variants.

Leigh Moore

Regional Fleet Business Manager | Ford of Britain & Ireland

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