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FBMS



Dealer Incentive Details for FIN: 63334

Fleet Incentives

Effective from **01 Apr 2023** to **31 Dec 2023**
 Company: **CLAY PIGEON SHOOTING ASSOCIATION LT**
 Fleet Identification Number (FIN): **63334**
 Company Postal Address: **EDMONTON HOUSE BISLEY CAMP WOKING GU24 0NP**
 Sales Type: **FM - Fleets 25 + with Special Terms**
 Terms eligibility is based on date of **contract**

Support Level Table off Dealer NET Invoice

Model + version + motorization/hp	Start Date	End Date	Purchase Method	Discounts on official list prices			Factory-fitted Options Included	Fixed Price
				Ford Support	Indicative Dealer Support	Total Indicative Support		
ALL NEW TOURNEO CUSTOM	01 Apr 2023	31 Dec 2023		7.0%	0.0 %	7.0%	8.0 %	
ALL NEW TRANSIT CUSTOM	01 Apr 2023	31 Dec 2023		7.0%	0.0 %	7.0%	8.0 %	
ALL NEW TRANSIT CUSTOM CAMPER	01 Apr 2023	31 Dec 2023		0.0%	0.0 %	0.0%	0.0 %	
ALL-NEW RANGER	01 Apr 2023	31 Jul 2023		7.0%	0.0 %	7.0%	8.0 %	
ALL-NEW RANGER	01 Aug 2023	31 Dec 2023		3.0%	0.0 %	3.0%	4.0 %	
ALL-NEW RANGER-RAPTOR	01 Apr 2023	31 Dec 2023		2.0%	0.0 %	2.0%	3.0 %	
ALL-NEW TOURNEO CONNECT	01 Apr 2023	31 Dec 2023		9.0%	0.0 %	9.0%	10.0 %	
ECOSPORT	01 Apr 2023	31 Dec 2023		16.0%	0.0 %	16.0%	17.0 %	
FIESTA	01 Apr 2023	31 Dec 2023		13.0%	0.0 %	13.0%	14.0 %	
FOCUS	01 Apr 2023	31 Dec 2023		19.0%	0.0 %	19.0%	20.0 %	

GALAXY	01 Apr 2023	31 Dec 2023		14.0%	0.0 %	14.0%	15.0 %	
KUGA	01 Apr 2023	31 Dec 2023		13.0%	0.0 %	13.0%	14.0 %	
KUGA	01 Apr 2023	31 Dec 2023		13.0%	0.0 %	13.0%	14.0 %	
KUGA-2.5L PHEV 225PS	01 Apr 2023	31 Dec 2023		10.0%	0.0 %	10.0%	11.0 %	
KUGA-2.5L PHEV 6.2 EU EMM	01 Apr 2023	31 Dec 2023		10.0%	0.0 %	10.0%	11.0 %	
MUSTANG MACH- E-GT	19 May 2023	30 Sep 2023		0.0%	0.0 %	0.0%	0.0 %	
MUSTANG MACH- E-Premium	19 May 2023	30 Sep 2023		14.0%	0.0 %	14.0%	15.0 %	
MUSTANG MACH- E-Select	19 May 2023	30 Sep 2023		12.0%	0.0 %	12.0%	13.0 %	
PUMA	01 Apr 2023	31 Dec 2023		14.0%	0.0 %	14.0%	15.0 %	
S-MAX	01 Apr 2023	31 Dec 2023		14.0%	0.0 %	14.0%	15.0 %	
TOURNEO CUSTOM	01 Apr 2023	31 Dec 2023		14.0%	0.0 %	14.0%	15.0 %	
Transit Chassis	01 Apr 2023	31 Dec 2023		16.0%	0.0 %	16.0%	17.0 %	
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023		4.0%	0.0 %	4.0%	5.0 %	
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023		7.0%	0.0 %	7.0%	8.0 %	
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023		4.0%	0.0 %	4.0%	5.0 %	
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023		7.0%	0.0 %	7.0%	8.0 %	
TRANSIT CONNECT	01 Apr 2023	31 Dec 2023		13.0%	0.0 %	13.0%	14.0 %	
TRANSIT COURIER	01 Apr 2023	31 Dec 2023		19.0%	0.0 %	19.0%	20.0 %	
TRANSIT CUSTOM	01 Apr 2023	31 Dec 2023		14.0%	0.0 %	14.0%	15.0 %	
Transit Minibus	01 Apr 2023	31 Dec 2023		16.0%	0.0 %	16.0%	17.0 %	
Transit Van	01 Apr 2023	31 Dec 2023		16.0%	0.0 %	16.0%	17.0 %	

Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023		4.0%	0.0 %	4.0%	5.0 %
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023		7.0%	0.0 %	7.0%	8.0 %
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023		4.0%	0.0 %	4.0%	5.0 %
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023		7.0%	0.0 %	7.0%	8.0 %

Options included:

Model	Start Date	End Date	Options	Discount	Indicative Dealer Support	Total Indicative Support
ALL NEW TOURNEO CUSTOM	01 Apr 2023	31 Dec 2023	100KPH/62MPH ENGINE GOVERNOR	100.0%	0.0%	100.0%
ALL NEW TOURNEO CUSTOM	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	8.0%	0.0%	8.0%
ALL NEW TRANSIT CUSTOM CAMPER	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	0.0%	0.0%	0.0%
ALL NEW TRANSIT CUSTOM	01 Apr 2023	31 Dec 2023	100KPH/62MPH ENGINE GOVERNOR	100.0%	0.0%	100.0%
ALL NEW TRANSIT CUSTOM	01 Apr 2023	31 Dec 2023	70MPH ENGINE GOVERNOR	100.0%	0.0%	100.0%
ALL NEW TRANSIT CUSTOM	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	8.0%	0.0%	8.0%
ALL-NEW RANGER	01 Aug 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
ALL-NEW RANGER	01 Aug 2023	31 Dec 2023	ALL OPTION NO PAINT	4.0%	0.0%	4.0%
ALL-NEW RANGER	01 Apr 2023	31 Jul 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
ALL-NEW RANGER	01 Apr 2023	31 Jul 2023	ALL OPTION NO PAINT	8.0%	0.0%	8.0%
ALL-NEW RANGER-RAPTOR	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
ALL-NEW RANGER-RAPTOR	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	3.0%	0.0%	3.0%
ALL-NEW TOURNEO CONNECT	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
ALL-NEW TOURNEO CONNECT	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	10.0%	0.0%	10.0%
ECOSPORT	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%

	2023					
ECOSPORT	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	17.0%	0.0%	17.0%
FIESTA	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
FIESTA	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	14.0%	0.0%	14.0%
FOCUS	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
FOCUS	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	20.0%	0.0%	20.0%
GALAXY	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
GALAXY	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	15.0%	0.0%	15.0%
KUGA	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
KUGA	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	14.0%	0.0%	14.0%
KUGA	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
KUGA	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	14.0%	0.0%	14.0%
KUGA-2.5L PHEV 225PS	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
KUGA-2.5L PHEV 225PS	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	11.0%	0.0%	11.0%
KUGA-2.5L PHEV 6.2 EU EMM	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
KUGA-2.5L PHEV 6.2 EU EMM	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	11.0%	0.0%	11.0%
MUSTANG MACH-E-GT	19 May 2023	30 Sep 2023	ALL OPTION NO PAINT	0.0%	0.0%	0.0%
MUSTANG MACH-E-Premium	19 May 2023	30 Sep 2023	ALL OPTION NO PAINT	15.0%	0.0%	15.0%
MUSTANG MACH-E-Select	19 May 2023	30 Sep 2023	ALL OPTION NO PAINT	13.0%	0.0%	13.0%
PUMA	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
PUMA	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	15.0%	0.0%	15.0%
S-MAX	01 Apr 2023	31 Dec 2023	PREMIUM PAINT	100.0%	0.0%	100.0%
S-MAX	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	15.0%	0.0%	15.0%
TOURNEO CUSTOM	01 Apr 2023	31 Dec 2023	100KPH/62MPH ENG GOV	100.0%	0.0%	100.0%
TOURNEO CUSTOM	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	15.0%	0.0%	15.0%
Transit Chassis	01 Apr 2023	31 Dec 2023	56 MPH/90 KPH Engine Governor	100.0%	0.0%	100.0%

Transit Chassis	01 Apr 2023	31 Dec 2023	62 MPH/100 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Chassis	01 Apr 2023	31 Dec 2023	70 MPH/110 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Chassis	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	17.0%	0.0%	17.0%
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	100KPH/62MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	70MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	90KPH/56MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	ALL OPTION NO PAINT	8.0%	0.0%	8.0%
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	56 MPH/90 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	62 MPH/100 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	70 MPH/110 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	ALL OPTION NO PAINT	5.0%	0.0%	5.0%
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	100KPH/62MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	70MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	90KPH/56MPH SPEED GOVERNOR	100.0%	0.0%	100.0%

Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	ALL OPTION NO PAINT	8.0%	0.0%	8.0%
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	56 MPH/90 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	62 MPH/100 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	70 MPH/110 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Chassis-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	ALL OPTION NO PAINT	5.0%	0.0%	5.0%
TRANSIT CONNECT	01 Apr 2023	31 Dec 2023	56MPH SPEED LIMITER	100.0%	0.0%	100.0%
TRANSIT CONNECT	01 Apr 2023	31 Dec 2023	62MPH SPEED LIMITER	100.0%	0.0%	100.0%
TRANSIT CONNECT	01 Apr 2023	31 Dec 2023	70MPH SPEED LIMITER	100.0%	0.0%	100.0%
TRANSIT CONNECT	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	14.0%	0.0%	14.0%
TRANSIT COURIER	01 Apr 2023	31 Dec 2023	56MPH S.LIMIT DCFAH	100.0%	0.0%	100.0%
TRANSIT COURIER	01 Apr 2023	31 Dec 2023	62MPH S.LIMIT DCFAG	100.0%	0.0%	100.0%
TRANSIT COURIER	01 Apr 2023	31 Dec 2023	70MPH S.LIMIT DCFAF	100.0%	0.0%	100.0%
TRANSIT COURIER	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	20.0%	0.0%	20.0%
TRANSIT CUSTOM	01 Apr 2023	31 Dec 2023	100KPH/62MPH GOV'NOR	100.0%	0.0%	100.0%
TRANSIT CUSTOM	01 Apr 2023	31 Dec 2023	70MPH ENGINE GOV'NOR	100.0%	0.0%	100.0%
TRANSIT CUSTOM	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	15.0%	0.0%	15.0%
Transit Minibus	01 Apr 2023	31 Dec 2023	62 MPH/100 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Minibus	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	17.0%	0.0%	17.0%
Transit Van	01 Apr 2023	31 Dec 2023	56 MPH/90 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Van	01 Apr 2023	31 Dec 2023	62 MPH/100 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Van	01 Apr 2023	31 Dec 2023	70 MPH/110 KPH Engine Governor	100.0%	0.0%	100.0%

Transit Van	01 Apr 2023	31 Dec 2023	ALL OPTION NO PAINT	17.0%	0.0%	17.0%
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	100KPH/62MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	70MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	90KPH/56MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	ALL OPTION NO PAINT	8.0%	0.0%	8.0%
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	56 MPH/90 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	62 MPH/100 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	70 MPH/110 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Van-Electric Motor #1 [198kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	ALL OPTION NO PAINT	5.0%	0.0%	5.0%
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	100KPH/62MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	70MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	90KPH/56MPH SPEED GOVERNOR	100.0%	0.0%	100.0%
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	17 Jul 2023	31 Dec 2023	ALL OPTION NO PAINT	8.0%	0.0%	8.0%
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	56 MPH/90 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	62 MPH/100 KPH Engine Governor	100.0%	0.0%	100.0%

Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	70 MPH/110 KPH Engine Governor	100.0%	0.0%	100.0%
Transit Van-Electric Motor #3 [135kW] Electric Zero Emissions	01 Apr 2023	16 Jul 2023	ALL OPTION NO PAINT	5.0%	0.0%	5.0%

Excluded Vehicles - The following vehicle models are excluded from this agreement:

ALL NEW TRANSIT CUSTOM-260 L1
ALL-NEW RANGER-3.0 DSL 6.2 E
FIESTA-ST-2
FIESTA-ST-3
FOCUS-ST
KUGA-TITANIUM EDITION -2.5L PHEV 225PS
PUMA-ST2 VERSION
TOURNEO CUSTOM-1.0L 12V DI TC
TOURNEO CUSTOM-SPORT
TRANSIT CUSTOM-1.0L 12V
TRANSIT CUSTOM-260S
TRANSIT CUSTOM-CAMPER 1
TRANSIT CUSTOM-SPORT

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